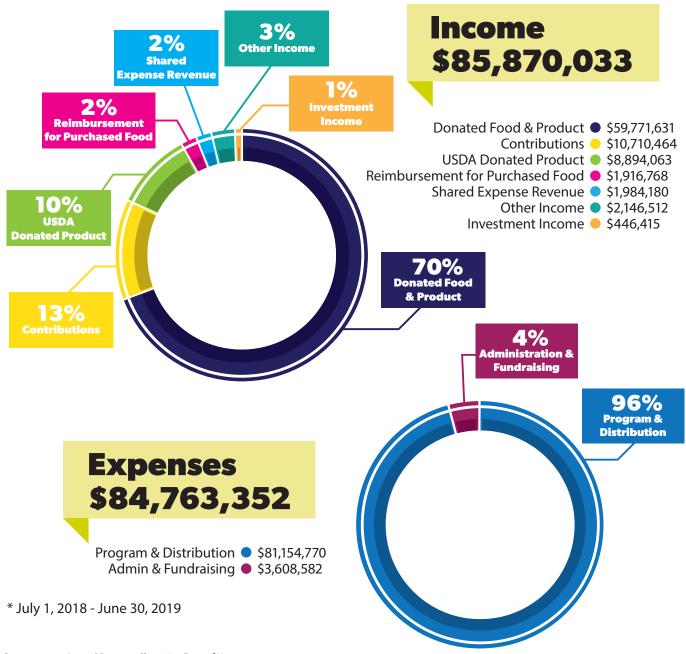


Fiscal Year 2019* Financial Summary



The Changing Face of Hunger

Dear Friends:

It's our pleasure to share with you the annual report for Fiscal Year 2019. **This report provides highlights of several key programs and innovations that occurred during the year.** Our work is only possible because of the support of people like you.

The face of hunger in Oklahoma is changing. We are serving more working families who struggle to make ends meet. The number of seniors we're serving continues to increase as more and more baby boomers reach retirement age. The Regional Food Bank has two new programs that are focused on helping this at-risk population. Another new program that rolled out in 2019 is not only reducing freight costs but also increasing the amount of healthy, fresh produce we distribute. Hunger among college students is real and the Regional Food Bank has partnered with 10 campuses to create much-needed pantries. The country's longest federal shutdown revealed a new population faced with food insecurity for the first time.

We couldn't do the work we do without the support of donors, volunteers and our network of more than 1,300 community-based partner agencies. To all, we are so grateful. Thank you for your continued support and commitment to Fighting Hunger... Feeding Hope.



Katie Fitzgerald, MSW Chief Executive Officer (November 2016 - January 2020)

Ben Williams Board Chair

Addressing Hunger on College Campuses

As a mother to two small children and a full-time student at Rose State College, money can be scarce at times for Shuntae Wallace's family. Shuntae is able to supplement her family's food needs by shopping at Raider Necessities, an oncampus pantry that opened in 2019 through a partnership with the Regional Food Bank.

"There can be times of the month when you just need assistance," Shuntae says. "It's really easy for me to stop by and it's important to nursing mothers like me to have access to nutritious food."

The Regional Food Bank is working with post-secondary campuses like Rose State to ensure that not only students but also staff have the access they need to food. To date, the Regional Food Bank is partnering with more than 10 campuses.

"Hunger follows students to college," says Jim Struby, chief impact officer. "Recent studies show that food insecurity has a direct impact on degree completion rates and student success."

For Shuntae, shopping at the Rose State pantry is helping her family both now and for the future.



"It's not a hand out," she says. "It's helping people like me get ahead, get a degree and improve themselves."

- Shuntae Raider Necessities Client

College Pantry Sites

- · Canadian Valley Career Technology Center
- · East Central University
- Francis Tuttle Career Technology Center
- Langston University
- Moore-Norman Technology Center
- Oklahoma City Community College
- Redlands Community College
- Rose State College
- · University of Central Oklahoma
- University of Oklahoma
- · University of Science and Arts
- Western Technology Center (Burns Flat campus)



Donor Highlight: **APMEX.com – Dedicated to Fighting Hunger**

APMEX.com and its employees joined the fight against hunger in 2011 with its first donation to the Regional Food Bank. The leading precious metals dealer in the United States is not only a sponsor of the Holiday Match, its employees also fundraise and are frequent volunteers who assist at many Regional Food Bank events including staffing a station during the annual Stamp Out Hunger food drive.

The company's commitment to fighting hunger starts with its founder and president, Scott Thomas. Raised in a single-parent home, Scott worked at a pizza parlor as a teenager and he would bring home pizza for the family to eat. Many times, leftover pizza was what the family ate for breakfast, lunch and dinner, as they couldn't afford much else. These humble beginnings of

struggle and survival not only shaped Scott's life, but the experience impacts how he serves and leads his company and community.

Thomas' commitment to fighting hunger is demonstrated on many levels including volunteering alongside his employees and leading company fundraisers, said Cassie Gilman, chief development officer for the Regional Food Bank.

"Scott's direct experience with food insecurity is at the core of his passion for this work," Gilman said. "The Regional Food Bank is honored he and APMEX.com have partnered with us to live our mission and we are inspired by his kindness and generosity."





Scott Thomas / APMEX.com employees volunteer each year during the Stamp Out Hunger Food Drive.

Senior Servings Delivering Meals

Food insecurity among low-income seniors affects their quality of life and overall wellbeing, both mentally and physically. The Regional Food Bank's new Senior Servings program is working with several congregate meal locations in Oklahoma City to provide meals for seniors who enjoy lunches provided at the sites but are food insecure over the weekends. On Fridays, the foodinsecure seniors are provided four frozen meals that have been prepared in Hope's Kitchen.

For Fred, knowing he has the extra meals for the weekend eases a lot of stress for him.

"A lot of us don't have much of an income and these meals on the weekends make a big difference," Fred said.

Senior Servings will expand to additional congregate meal sites in 2020.

45%

of Baby Boomers have no retirement savings.

(Source: Investopedia)



Every day, 10,000

Baby Boomers
(born between 1946-1964)

reach retirement age.

(Source: AARP)



Tackling Senior Hunger with Outreach Program

Edward, 75, enjoys the activities offered at the Lincoln Park Senior Center in Oklahoma City and looks forward to the daily lunches provided. Retired, he supports his household of four adults and one grandchild with his social security benefits and a small VA pension. He admits there are times the family struggles.

"Sometimes we have problems with enough food but we do the best we can," Edward explained.

It's low-income seniors like Edward that the Regional Food Bank is reaching through its Senior SNAP Outreach Plan that is helping enroll eligible seniors to receive SNAP benefits. In Oklahoma, one in 10 seniors is considered food insecure and yet less than 50 percent of eligible seniors receive SNAP benefits.

"There's a myth among seniors that they aren't eligible for SNAP and that's just not the case," said Edith Brown, SNAP outreach specialist for the Regional Food Bank.

In her role, Brown travels to congregate meal sites, senior residential complexes and senior

centers throughout central and western Oklahoma where she works directly with seniors. Since the outreach began in the fall of 2019, there has been a 183 percent increase in the number of seniors who have submitted applications.

"Even if all they get is \$16 a month, that's more than what they had plus benefits roll over for up to 12 months," Brown said. Just by completing the SNAP application, low-income seniors gain access to free or low-cost services such as monthly internet service.



Federal Shutdown Response



CEO of the Regional Food Bank

In response to the impact of the longest federal shutdown in U.S. history,

the Regional Food Bank led efforts to provide assistance with food and other necessities. With the help of 250 volunteers, the Regional Food Bank distributed more than 30,000 pounds of food during a one-day event at State Fair Park. The event was open to any federal employee impacted by shutdown. Overall, the food distribution served more than 2,600 Oklahomans.

In addition to the oneday event, the Regional Food Bank did several

distributions in nearby communities whose residents were feeling the impact as well. Partner agencies and pantries were also encouraged to provide assistance to neighbors like Peter.

"I do volunteer, I like to give back," he said. "It's a little weird receiving the help but I appreciate that someone is looking out for me."

On the Road to Cutting Costs



This model also provides the Regional Food Bank an opportunity to provide freight transportation for local partners to the areas trucks are already picking up food donations. The program is decreasing the Regional Food Bank's reliance on costly third-party carriers.

Over the Road Route Map



"Our work and outside-the-box thinking has reduced our actual food and freight costs by more than 30% this year while receiving over 10% more food for the Regional Food Bank. It has also led to new and exciting pathways of collaboration with other food banks in the larger Feeding America network, which I believe will lead to even stronger partnerships and advancements in the future."

- Caleb DixonChief Operations Officer

Caleb Dixon, Chief Operations Officer, and
John Mankin, Freight Optimization Manager

Leadership Council 2.0

More Opportunities for Mission Engagement for Young Professionals

In 2015, the Regional
Food Bank of Oklahoma,
with the help of inaugural
members Collins Peck and
Adam Rainbolt, launched
the Leadership Council, an
awareness and advocacy
program geared at young
professionals, ages 24-35.
After three successful class
graduations, members were
eager to get more deeply
involved in the Regional Food



For Leadership Council member and current Regional Food Bank board member, Michael Hart says he will never look at hunger the same way after graduating from Leadership Class III.

Both the Leadership Class and Leadership Council have been very successful in engaging the next

generation of leaders. Due to a high number of quality applicants, the largest roster to date - 31 members – comprises Leadership Class V. Additionally, in just the second year of the Leadership Council, 27 members meet quarterly, serve on sub-committees, board committees and three are current members of the Board of Directors.

Bank mission. As a result, alumni formed a taskforce in 2018 to rethink and redefine the Leadership Council. The taskforce recommended renaming the year-long awareness program as the Leadership Class and to form a fully functioning young professionals organization now known as the Leadership Council.

- To learn more about the Leadership Class and view alumni class rosters, visit www.rfbo.org/leadershipclass - To learn more about the Leadership Council, visit www.rfbo.org/leadershipcouncil



"I became a lifelong hunger advocate as a result," Hart said. "It made my heart happy to see the formation of Leadership Council and witness young professionals pick up the torch that's typically been handled by well-established philanthropists."

- Michael Hart Leadership Council member, board member

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Partners in Hope

Partners in Hope have made a five-year commitment of giving \$1,000 or more a year to help fight hunger.

List is as of June 30, 2019

Steve and Anita Allton Will and Debi Austin James and Gale Ayres J.D. Baker

Bert and Belle Ballard Sherry K. Barton

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Partners in Hope

Partners in Hope have made a five-year commitment of giving \$1,000 or more a year to help fight hunger.

List is as of June 30, 2019

Andrew Morris

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Travis Nance Sharon Neuwald Melinda R. Newport

Phi Nguyen Joe Nielsen

Richard and Mindy Nix

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Brandon and Stephanie O'Gara

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Michael and Lyndi Zavy

To learn more about the Partners in Hope program, contact Monica Smith at msmith@rfbo.org or call her at 405-600-3177.

Major Donors

Thank you to our donors for fighting hunger in central and western Oklahoma.

Anonymous donors are greatly appreciated but not listed below.

List is as of June 30, 2019

\$500,000 +

Feeding America

\$499,000 - \$100,000

7-Eleven Foundation
Charles & Cassandra Bowen
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Walter D. Brown Charitable Trust
The Bryant Foundation of Locke Supply Co.
Chesapeake Energy Corporation
The Chickasaw Nation Headquarters

Devon Energy

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Inasmuch Foundation Kirkpatrick Family Fund

The Anne and Henry Zarrow Foundation

\$99,000 - \$50,000

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Crest Discount Foods
David and Kirsten Griffin
Heart of the City Campaign
Jersey Mike's
Marathon Oil Company
Masonic Charity Foundation of Oklahoma
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Major Donors

Thank you to our donors for fighting hunger in central and western Oklahoma.

Anonymous donors are greatly appreciated but not listed below.

List is as of June 30, 2019

\$24,999 - \$10,000

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Okie Express Auto Wash

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Oklahoma Farm Bureau Foundation

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Oklahoma Pork Council

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WinCo Foods Portland Open

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Locke Supply

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Full Plate Society

Thank you to the following who have notified the Regional Food Bank that it is a beneficiary of a planned gift.

List is as of June 30, 2019.



Janet L. Allison
Dr. David and Mrs. Janis Bailey
Rodney Bivens and Dawn Burroughs
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Mr. and Mrs. Harold McCurley
Tony and Marian Moon
Steven and Kim Moran
Sharon Neuwald

For more information on how you can include the Regional Food Bank in your estate plans, contact Cassie Gilman at cgilman@rfbo.org or call 405-600-3155.

Food Donors

Nearly 90 percent of the of the Regional Food Bank's food inventory is donated. In 2019, food donors donated nearly \$60 million worth of food and product.

List is as of June 30, 2019.

7-Eleven

AAR Corporation AdvancePierre Foods

Agri Services

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Aldi

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K&G Fish

Kansas Food Bank Kellogg Company

Keystone Fruit and Vegetable, Inc.

Food Donors

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List is as of June 30, 2019.

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2019 financial and food donor lists are available at rfbo.org/annualreport

2019 By the Numbers









390,000 + Miles Driven by Fleet





The Regional Food Bank of Oklahoma

Phone: 405.972.1111 | Email: info@rfbo.org rfbo.org 3355 S. Purdue Oklahoma City, OK 73179