Distribution
Total Distribution for the first three months of FY18 was 11,817,578 pounds. This is down 1,119,822 pounds or 8.6% as compared to the same period for FY17.

Receipts
Receipts year to date continue to run below prior year levels. Total receipts for the three months of FY18 were 12,897,541 pounds. This compares to 13,762,171 pounds for the same period of FY17. This is a decrease of 6.3% or 864,630 pounds. Most of this year to date decline was due to a decline in September compared to FY17.

Local Donations
Local donations were 9,297,966 pounds for FY18 YTD. This is an increase of 34,534 pounds, or .4%, for the same three month period last year.

Retail donations continue to remain strong in FY18. For the first three months of this fiscal year 3,323,691 pounds have been recovered through retail donors. This is up 8.7% over the comparable timeframe in FY17 levels. There has been a continued expansion of the retail food recovery program as new donor locations come online and existing donors authorize more items for pickup. This will continue over the next couple of months before slowing for the rest of the year.

Purchases
Receipts of purchased goods were 1,631,113 pounds for the first three months of FY18. This is a decrease of 134,350 pounds, or 7.6%, from FY17 levels for the same period. Purchase volume will grow slightly over the next few months as we continue to build up inventory of backpack kits for the new school year as well as make purchases for the holidays.

Produce
Total produce pounds received for FY18 to date were 3,906,548 pounds. This is up 9.5%, or 338,092 pounds, compared to the same period in FY17. The cost of Pick and Pack Out (PPO) Produce was flat at 14.9 cents per pound compared to FY17. Total funds utilized for produce PPO were down FY18 to date from the same time period in FY17 due to the volume of donated produce being up. The total produce volume remained strong due to the of non-PPO donated product available from other food banks in key growing areas.

Meat
Total donations of meat, a highly valuable source of protein, have been strong in FY18 to date at 1,446,031 pounds. This compares to 1,133,439 pounds for the same time period in FY17 and represents a 27.6% increase over last year. Meat donations look to level back off at least for the next few months as changes to key donor donation handling policies change moving forward.

Commodities
TEFAP commodities accounted for 1,125,218 pounds during the first three months of FY18. This was down 161,714 pounds or 12.6% from FY17 levels for the same time period. TEFAP poundage is expected to continue to trend slightly down for the next several months, as the volume of available bonus offers has declined compared to last year’s levels.

Systems
We have just finished replacing our WiFi network infrastructure. The old system was our original network from 1999 and was ready to be replaced with new technology for better signal and increased security. Other active projects include a recent upgrade to our WMS/Voice system, a SharePoint upgrade, Cyber Security testing/training, an annual systems refresh, Data Warehouse Development and research on improved Volunteer Management software.
**Operations**
The operations team took on the responsibility for the Help Desk function from Agency Relations in September. Veronica Enriquez is the Help Desk Coordinator for partner agencies. While Veronica is new to Ops, she has been providing excellent customer service and stewardship in Agency Relations and Admin for almost 2 years. She is busy every day as the voice of the Food Bank troubleshooting order and delivery issues, helping agency shoppers, and finding innovative ways to serve customers. Veronica brings vitality to this brand new position in Operations to provide a direct point of contact helping to resolve issues while streamlining communication and raising us to a new level of great customer service for our partners!

**Volunteer Center**
We celebrated National Volunteer Week by thanking everyone involved in volunteering with a special thank you card and a magnet.